

Brian Kinkade

SPEC Sensors

After graduating from Rensselaer Polytechnic Institute with a BSEE, Brian worked with automated test equipment at LTX and GE Aerospace. From there, he joined Data Translation where, as the Product Manager, launched the first Visual Basic custom control for data acquisition. He then went to Dragon Systems; helping select their first low cost microphone for Speech Recognition, along with, defining and launching specialized vocabularies. Later at Texas Instruments, Motors and Controls Division, Brian developed the product roadmap for a new electronic HVAC fan and appliance motor controls business. By the late 90s, Brian had joined Ion Optics, a startup, evangelizing a MEMS gas sensorchip based on 2-dimensional photonic band-gap structures. After helping them raise ~ 4.1 M in funding, Brian went on to help other startups with their new product introductions in: wireless mesh sensor networks, healthy green pre-fab homes, and non-invasive optical blood alcohol testing. From there, Brian became Product Manager at SmartSignal an analytics company using industrial sensor data to predict equipment failure in power plants. Before coming to SPEC Sensors in 3Q14, Brian was the North American Sales Manager for Axetris division of Leister Technologies, a Swiss company building MEMs-based mid-infrared sources used in gas sensing applications.